



**COMPANY
PROFILE.**

Overview

AKIBEMAG COMPANY LIMITED is a premier, multi-sector enterprise dedicated to delivering high-quality products and integrated service solutions across Africa. Established with a vision to drive operational excellence, we have built a solid reputation as a dependable partner for businesses, government institutions, and non-governmental organizations.

By strategically combining core sectors

- A.** Wholesale of Safety Gears Supply
- B.** Hardware & Building Materials Supply
- C.** Workplace & Site Safety Equipment
- D.** Printing & Publishing,
- E.** Professional Cleaning Services & Equipment
- F.** Logistics & Transportation
- G.** Human Resources Consultancy,

AKIBEMAG COMPANY LIMITED offers a unique, streamlined "one-stop-shop" experience that enhances operational efficiency and reduces overhead costs for our clients.



Corporate Information

- **Company Name:** AKIBEMAG COMPANY LIMITED
- **Registration Number:** 203047916
- **Headquarters:** Dar es Salaam, Tanzania



Vision, Mission & Core Values

Vision

To be the leading and most trusted diversified service provider in the region, recognized for excellence, innovation, and an unwavering commitment to client satisfaction.

Core Values

- » **Integrity:** We uphold the highest ethical standards in all our business dealings.
- » **Quality:** We never compromise on the standard of our goods and services.

Mission

To empower our clients' operations by supplying superior materials, executing flawless logistics, and delivering perfect environments and print media through sustainable, safe, and cost-effective practices.

- » **Safety First:** We promote a culture of health and safety in every sector we touch.
- » **Reliability:** We deliver what we promise, on time, every time.
- » **Customer Centricity:** Our clients' goals are the driving force behind our innovation.



Our Core Services & Business Segments

A. Wholesale of Safety Gears Supply

AKIBEMAG COMPANY LIMITED is a premier bulk supplier of Personal Protective Equipment (PPE) and industrial safety gears designed to protect workforces across construction, mining, manufacturing, and oil & gas sectors. All our products comply with international safety standards (OSHA, CE, and ISO). A wholesale safety gear (Personal Protective Equipment - PPE) business operates on a B2B (Business-to-Business) model, servicing industries like mining, construction, manufacturing, oil & gas, and healthcare. The core operations involve:



» Bulk Sourcing & Importation:

Partnering directly with global or local PPE manufacturers to source high-quality equipment at tier-one wholesale pricing to maintain competitive profit margins.

» Technical Advisory & Compliance:

Guiding clients on selecting the correct grade equipment required to meet statutory workplace safety regulations (such as **OSHA** standards or international benchmarks like **ISO/CE**).



Detailed Product Catalog

The product inventory is categorized by the specific type of protection provided to the workforce and the workplace

Personal Protective Equipment (PPE)

Head Protection

Industrial Hard Hats (Class A, B, C),
Bump Caps, Heat/Welding Hoods.

Primary Applications

Construction sites, mining, and heavy manufacturing.



Eye & Face Protection

Safety Glasses, Chemical Splash Goggles,
Face Shields, Welding Masks.

Primary Applications

Protection against flying debris, chemical splashes, and intense glare.



Hearing Protection

Disposable Foam Earplugs, Silicone Earplugs, Ear Muffs (Passive & Electronic).

Primary Applications

High-noise environments like factories, generator rooms, and airports.



Respiratory Protection

Dust Masks (N95/KN95), Half-Face & Full-Face Respirators, Gas Mask Cartridges.

Primary Applications

Protection against cement dust, toxic gases, chemical fumes, and airborne particles.



Hand Protection

Heavy-Duty Leather Gloves, Nitrile/Latex Chemical Gloves, Cut Resistant Gloves, Heat-Resistant Mitts.

Primary Applications

Handling rough metals, machinery, sharp objects, or chemical agents.



Foot Protection

Steel-Toe Safety Boots, Composite Toe Boots, Chemical-Resistant Rubber/Gum Boots, Anti Slip/Electrical Hazard Shoes.

Primary Applications

Preventing crush injuries, punctures, slips, or electrical shocks.



Body Protection

Industrial Overalls/Boiler suits, High Visibility (Reflective) Vests, Flame Retardant Suits, Chemical Aprons.

Primary Applications

Enhancing worker visibility and protecting standard clothing or skin from hazards.



B. Hardware & Building Materials Supply

We supply a comprehensive range of genuine, high-grade hardware and construction materials to support infrastructural, commercial, and residential projects of any scale.

Hardware tools & Fasteners

These are the essential tools utilized by contractors and artisans, as well as the mechanical fasteners used to assemble components.

Hand & Power Tools

- » **Hand Tools:** Hammers, screwdrivers, handsaws, chisels, trowels, shovels, pickaxes, and crowbars.
- » **Power Tools:** Rotary hammer drills, angle grinders, circular saws, jigsaw machines, and portable inverter welding machines.
- » **Measuring & Alignment Tools:** Measuring tapes (5m to 50m), spirit levels, plumb bobs, laser levels, and builder's lines.



Structural & Building Materials

These are the heavy-duty, core materials used from the foundation stage up to the structural framing and roofing.

Cement, Steel & Aggregates

» **Cement:** Various grades of Portland cement (e.g., 32.5R for general construction/plastering and 42.5N for heavy-duty concrete structural works, columns, and slabs).

» **Reinforcement Steel (Rebars):** High-tensile deformed steel bars in various diameters (8mm, 10mm, 12mm, 16mm, 20mm, and 25mm) used for concrete reinforcement.

» **Binding Wire & BRC Mesh:** Black annealed binding wires for securing rebars and BRC welded wire mesh (e.g., A142, A98) for reinforcing concrete floor slabs.



Roofing & Structural Timber

» **Roofing Sheets:** Pre-painted Alu-Zinc sheets, IT5 profiles, Versatile/Tile profiles, and traditional corrugated iron sheets in various gauges (G28, G30).

» **Construction Timber:** Treated softwood or hardwood timber for roof trusses (2x2, 2x3,

» **Formwork Materials:** Marine plywood/shuttering boards and timber

» **Roofing Accessories:** Umbrella-head roofing nails, self-tapping roofing screws,

Ironmongery & Fasteners

- » **Door & Window Locks:** Mortice locksets, cylindrical knob locks, deadbolts, and heavy duty padlocks.
- » **Hinges & Bolts:** Butt hinges, spring hinges, tower bolts, and cabin hooks.
- » **Fasteners & Nails:** Wire nails (sizes from 1 to 5 inches), concrete nails, wood screws, drywall screws, bolts, nuts, and wall plugs (anchors).



Finishing Materials (Mechanical, Electrical & Plumbing)

These materials turn a structural shell into a functional, habitable building through interior finishes and utility networks.

Plumbing & Sanitary ware

- » **Pipes & Fittings:** PVC pipes (for drainage and waste), PPR or HDPE pipes (for high pressure clean water supply), along with assorted fittings (elbows, tees, sockets, reducers, unions, and valves).
- » **Sanitaryware & Fixtures:** Water closets (toilet bowls), washbasins, showerheads, kitchen sinks, and premium water taps/faucets.
- » **Water Storage:** Heavy-duty plastic overhead and underground water storage tanks (ranging from 500 liters to 10,000+ liters).



Electrical Supplies

- » **Electrical Cables & Wires:** Insulated copper cables of various sizes (1.5mm² for lighting circuits, 2.5mm² for power sockets, 4.0mm²–6.0mm² for heavy appliances like air conditioners and cookers).
- » **conduits & Enclosures:** PVC conduit pipes, flexible conduits, junction boxes, and metal wall boxes (pattress boxes).
- » **Distribution & Switches:** Main Distribution Boards (DB boxes), Miniature Circuit Breakers (MCBs), wall switches, and single/double power sockets.
- » **Lighting:** Indoor LED bulbs, panel lights, downlights, outdoor floodlights, and decorative chandeliers.



Tiles, Paints & Adhesives

- » **Tiles:** Ceramic and Porcelain floor and wall tiles (various sizes like 30x30, 60x60, 30x60 cm), tile spacers, and tile grout.
- » **Paints & Coatings:** Wall paints (Weather guard for exterior, Silk/Emulsion for interior), oil-based gloss paints for wood and metal, wall putty (filler), undercoats, primers, and paint thinners.
- » **Adhesives:** Premium tile adhesive cement, wood glue, silicone sealants, and contact adhesive.

C. Workplace & Site Safety Equipment



AKBEMAG wholesale supply also covers securing the entire facility or project site, moving beyond individual wearable gear:

» **Fall Protection Systems:** Full-body safety harnesses, shock-absorbing lanyards, lifelines, and anchorage connectors for high-elevation tasks.

» **Site Control & Signage:** Traffic/Safety cones, barricade warning tapes (Red/White or Yellow/Black), and standardized safety signs (e.g., "PPE Zone", "High Voltage").

» **Fire Safety Equipment:** Portable Fire Extinguishers, Fire Blankets, smoke detectors, and fire alarms.

» **First Aid & Emergency Response:** Industrial-grade First Aid Kits, wall-mounted first aid stations, and emergency eye-wash stations.

» **Lockout/Tagout (LOTO) Systems:** Safety padlocks, tags, and hasps used to isolate energy sources during machine maintenance to prevent accidental startups.

D. Printing & Publishing

Utilizing state-of-the-art digital and offset printing technology, AKIBEMAG transforms ideas into high-quality visual media. We handle everything from corporate branding to large-scale educational publishing.

- » **Content Acquisition & Editorial Services:** Reviewing manuscripts, ghostwriting, copyediting, proofreading, and ensuring content meets literary and legal standards (e.g., copyright and ISBN registrations).
- » **Pre-Press & Graphic Design:** Layout design, typesetting, cover design, color separation, and digital plate-making. This stage formats the digital file to ensure it aligns perfectly with the printing presses.
- » **Printing Operations (Manufacturing):** Utilizing different printing technologies based on volume and material:
 - » *Offset Printing:* Best for high-volume jobs (books, newspapers, magazines) as it reduces the cost per unit.
 - » *Digital Printing:* Best for short-run, fast-turnaround, and print-on-demand (POD) jobs (brochures, personalized items).
 - » *Flexography & Screen Printing:* Used for packaging, plastics, and apparel jobs (brochures, personalized items).



Post-Press & Binding (Finishing): Transforming printed sheets into final products through cutting, folding, collating, and binding (e.g., perfect binding, saddle stitching, hardcase binding). It also includes finishes like laminating, UV spotting, embossing, and foil stamping.

Distribution, Marketing, & Licensing: Managing the logistics of shipping physical books/materials to bookstores, schools, or corporate clients, as well as handling digital distribution (e-books) and author royalties. foil stamping.

Detailed Product Catalog

The products generated by AKIBEMAG are divided into several distinct commercial sectors:

Publishing Products (Books & Periodicals)

These items involve editorial direction, design, and intellectual property rights

- » **Educational Materials:** School textbooks, curriculum guides, workbooks, examination papers, and academic journals.
- » **Periodicals & Serial Publications:** Magazines (lifestyle, corporate, trade), weekly/daily newspapers, and newsletters.
- » **Trade & Fiction/Non-Fiction Books:** Novels, biographies, Self-help books, Reference Books Children's, Story books, and poetry collections (available in Hardcover, Paperback, and E-book formats).
- » **Reference Books:** Dictionaries, encyclopedias, atlases, and directories.



Commercial & Corporate Printing Products

High-volume printed materials designed to help businesses market themselves or handle internal administrative operations:

- » **Marketing & Promotional Collateral:** Brochures, -flyers, posters, company profiles, catalogs, newsletters, papers, and academic journals.
- » **Transactional & Administrative Documents:** Carbonless (NCR) receipt books, invoice books, delivery notebooks, order books, and payment vouchers.
- » **Stationery & Corporate Identity:** Business cards, branded letterheads, envelopes, presentation folders, and complimentary slips.
- » **Corporate Branding Items:** Annual reports, desktop/wall calendars, diaries, and notebooks.





Packaging & Specialized Printing Products

Industrial-grade printing focused on product presentation and security:

- » **Product Packaging:** Custom branded boxes, paper bags, cardboard cartons, food grade packaging, and product sleeves.
- » **Labels & Stickers:** Adhesive product labels, barcodes, shipping labels, and holographic security stickers.
- » **Security Printing:** Certificates, event tickets with serial numbers/barcodes, vouchers, and secure passes.
- » **Large Format Printing:** Vinyl banners, pull-up banners, billboards, and vehicle wraps (often handled by the printing division for corporate events).
- » **Corporate Stationery:** Business cards, letterheads, brochures, annual reports, and calendars.
- » **Promotional Branding:** Banners, teardrops, branded t-shirts, caps, and promotional merchandise. stickers.
- » **Publishing Services:** Textbooks, journals, magazines, and custom notebooks.
- » **Large Format Printing:** Billboards, vinyl stickers, and architectural blueprints.

E. Professional Cleaning Services & Equipment Supply

We provide both top-tier professional cleaning services and the distribution of industrial-grade cleaning machinery and chemicals, ensuring hygienic and immaculate environments.

- » **Commercial & Office Cleaning:** Routine janitorial services for corporate offices, banks, and schools, including dusting, trash removal, floor mopping, and restroom sanitization.
- » **Industrial & Deep Cleaning:** Heavy-duty cleaning for factories, warehouses, and post construction sites. This includes removing industrial grease, debris, and preparing buildings for handover.
- » **Specialized Floor Care:** Specialized maintenance of diverse floor types, including terrazzo polishing, marble crystallization, wooden floor waxing, and concrete sealing.
- » **Upholstery & Carpet Cleaning:** Deep steam-cleaning, shampooing, and vacuuming of carpets, rugs, office chairs, and fabric/leather sofas using specialized extraction machines.
- » **Fumigation & Pest Control:** Professional extermination and prevention of pests (e.g., bedbugs, cockroaches, rodents, mosquitoes) for both residential and commercial properties.
- » **High-Rise Window & Facade Cleaning:** Exterior window cleaning for multi-story buildings utilizing specialized rigging equipment, cradles, or water-fed pole systems.



Equipment & Consumables Supply

The supply division distributes professional-grade machinery, tools, and chemical solutions to internal teams, hotels, hospitals, and other cleaning companies:



Equipment & Consumables Supply

- » **Vacuum Cleaners:** Wet & dry industrial vacuum cleaners, backpack vacuums, and carpet extractors.
- » **Floor Maintenance Machines:** Single-disc floor scrubbers, automatic walk-behind or ride-on scrubbers, and high-speed floor burnishers (polishers).
- » **Pressure Washers:** High-pressure cold and hot water jet washers (petrol-powered or electric) for outdoor pavements and industrial machinery.
- » **Steam Cleaners:** Eco-friendly, high-temperature steam machines for sanitizing grout, mattresses, and commercial kitchens without heavy chemical use.



Cleaning Tools & Janitorial Hardware

- » **Trolleys & Carts:** Janitorial cleaning trolleys, double-bucket mopping wringers, and hotel housekeeping carts.
- » **Manual Tools:** Professional window squeegees, floor squeegees, microfiber mops, brooms, scrubbing brushes, and telescopic extension poles.
- » **Safety & Signage:** Bright yellow "Caution: Wet Floor" A-frame signs, safety cones, and chemical-resistant dispenser bottles.



Commercial Cleaning Chemicals & Consumables

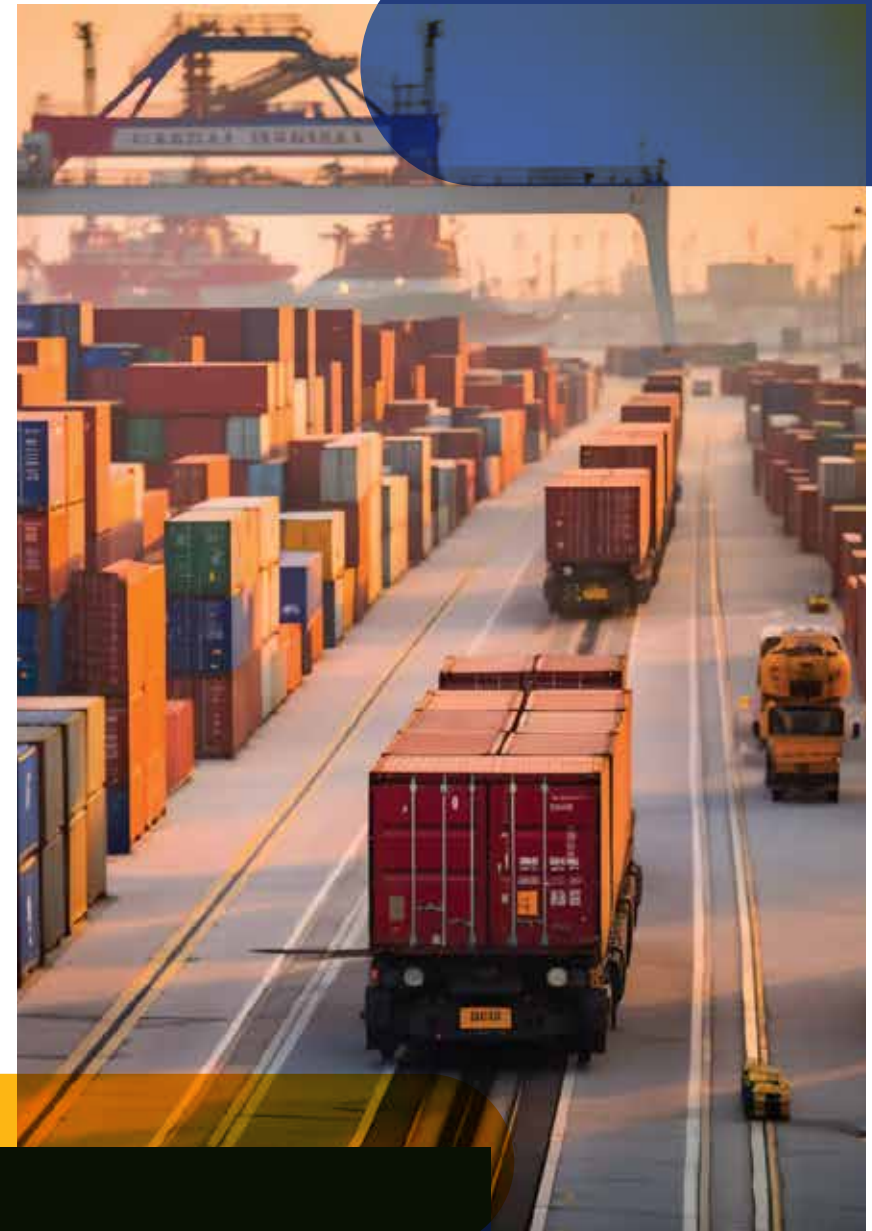


- » **Surface Cleaners & Detergents:** Multi-purpose liquid cleaners, heavy-duty degreasers, toilet bowl cleaners, glass cleaners, and tile/terrazzo polish.
- » **Disinfectants & Sanitizers:** Hospital-grade disinfectants, hand sanitizers, and fumigation/pest control chemicals.
- » **Paper Products & Disposables:** Industrial jumbo toilet rolls, paper hand towels, facial tissues, and kitchen towels.
- » **Waste Management Supplies:** Heavy-duty plastic garbage bags (various colors/sizes for waste segregation) and indoor/outdoor waste bins..
- » **Safety Wear (PPE):** Heavy-duty rubber gloves, disposable aprons, masks, and non-slip safety boots for cleaning crews.

F. Logistics & Transportation

Our robust logistical network and modern fleet ensure safe, seamless , and timely movement of cargo locally and across borders.

- » **Fleet & Asset Management:** Tracking, maintaining, and scheduling a fleet of vehicles (trucks, vans, motorcycles) to ensure minimal downtime, optimal fuel efficiency, and road safety.
- » **Route Optimization & Dispatching:** Utilizing GPS and advanced logistics software to plan the most cost-effective and fastest routes, avoiding traffic, bad terrain, and unnecessary delays.
- » **Supply Chain Consulting:** Analyzing a client's business model to optimize their inventory flow, reduce transit costs, and improve delivery turnaround times.
- » **Cold Chain Management:** Maintaining a temperature-controlled supply chain for perishable goods (such as fresh agricultural produce, meat, and pharmaceutical vaccines) utilizing specialized refrigerated trucks and cold rooms.
- » **Regulatory & Safety Compliance:** Ensuring adherence to transportation laws, cargo weight limits, driver rest regulations, and workplace safety standards (such as OSHA and local transport authorities).
- » **Logistics & Inventory Management:** Maintaining a well-stocked warehouse with automated inventory tracking to ensure seamless, on-time delivery to clients' operational sites.



Detailed Service Portfolio

A full-service logistics firm offers a mix of transportation, storage, and customs handling services:

Freight Forwarding & Multi-Modal Transport

- » **Road Freight:** Domestic and cross-border haulage using flatbed trucks, covered box trucks, and low-bed trailers for heavy machinery.
- » **Air Freight:** Express international shipping for high-value, time-sensitive, or lightweight cargo.
- » **Ocean Freight:** Handling international imports and exports via shipping lines, offered as Full Container Load (FCL) or Less than Container Load (LCL) for consolidated cargo.
- » **Rail Freight:** Bulk transportation of raw materials (like minerals, cement, and grains) via rail networks connecting industrial hubs to ports.



Warehousing & Fulfillment Services

- » **General Cargo Storage:** Safe, secure warehousing for non-perishable goods, equipped with modern pallet racking systems.
- » **Bonded Warehousing:** Storing imported goods before customs duties are paid, allowing clients to manage cash flow.
- » **Inventory Management & Fulfillment:** Pick-and-pack services, order processing, and kitting (assembling products) for e-commerce and retail businesses.
- » **Cross-Docking:** Directly transferring incoming goods from an inbound truck to an outbound truck with little to no storage time, reducing handling costs.



Customs Clearance & Port Logistics

- » **Customs Brokerage:** Managing all legal import/export documentation, tariff classifications, and duty payments at ports and border posts.
- » **Port Handling:** Organizing the offloading, stripping, and loading of shipping containers at sea ports or dry ports.

Distribution & Specialized Delivery Services

- » **Last-Mile Delivery:** The final leg of the supply chain—delivering packages from local distribution hubs directly to retail stores or consumer doorsteps (popular in e-commerce).
- » **Project Cargo Logistics:** Transporting oversized, ultra-heavy, or high-value equipment (e.g., mining machinery, wind turbine blades, construction cranes) that requires specialized permits and escorts.
- » **Reverse Logistics:** Managing the returns process—picking up defective, damaged, or unwanted goods from consumers and returning them to the manufacturer or recycling center.



G. Human Resources Consultancy

We manage your most valuable asset: people. Our HR solutions include:

1. Strategic Talent Acquisition & Recruitment

We don't just fill vacancies; we find the right fit for your organizational culture. Our process includes:

» **Executive Search:** Identifying and headhunting high-level management for specialized roles in mining and engineering.

» **Mass Recruitment:** Coordinating large-scale hiring for factory production lines and site laborers.

» **Competency-Based Interviewing:** Using rigorous screening techniques to ensure candidates possess both the technical skills and the right mindset.

2. Comprehensive Payroll & Benefits Administration

Managing payroll in compliance with local tax laws can be complex. We take that burden off your shoulders by:

» Processing monthly salaries, commissions, and bonuses.

» Managing statutory deductions (e.g., NSSF, WCF) and ensuring timely filing of PAYE

» Administering employee benefits, health insurance schemes, and terminal benefits, and other tax returns.



3. Labor Law Compliance & Industrial Relations

In the industrial and mining sectors, labor disputes can be costly. We act as your shield by:

- » Ensuring all contracts and workplace policies align with the **Employment and Labor Relations Act**.
- » **Disciplinary Management:** Guiding the management through legal disciplinary procedures and grievance handling to minimize the risk of litigation.
- » **CMA Representation:** Providing expert advice and support during disputes at the Commission for Mediation and Arbitration.



4. Performance Management Systems (PMS)

We help you transform employee effort into measurable results through:

- » Developing Key Performance Indicators (KPIs) tailored to specific industrial roles.
- » Designing and implementing annual performance appraisal cycles.
- » Linking performance results to rewards, recognition, and career development paths.

5. Training & Organizational Development

We ensure your workforce remains competitive and up-to-date with industry standards through:

- » **Skills Gap Analysis:** Identifying where your team needs improvement.
- » **On-site Training:** Conducting workshops on Workplace Safety, Soft Skills, Leadership, and Technical Compliance.
- » **Succession Planning:** Identifying and grooming high-potential employees to take over key roles in the future.



6. HR Policy Development & Standard Operating Procedures (SOPs)

We build the structural foundation of your company by drafting:

- » Comprehensive **Employee Handbooks.**
- » Codes of Conduct and Ethics.
- » Health and Safety (HSE) policies tailored for high-risk environments like mines and factories.



Why Outsource Your HR to Us?



- » **Cost Efficiency:** Reduce the overhead costs of maintaining a full-scale internal HR department.
- » **Expertise:** Access to senior HR consultants who understand the complexities of the labor market.
- » **Risk Mitigation:** Ensure 100% compliance with ever-changing labor laws to avoid hefty fines and strikes.





The Power of Synergy: By housing seven critical sectors under one roof, we eliminate the hassle of dealing with multiple vendors. AKIBEMAG COMPANY LIMITED can supply the building materials, transport them to your site, provide the safety gear for your workers, print your marketing banners, and deep-clean the facility upon completion.

Financial Capability: Strong asset base and banking relationships to execute large-scale supply tenders.



Our Clients

Our diverse portfolio allows us to seamlessly serve:

Construction and Engineering Firms

Mining and Manufacturing Industries

Government Ministries, Agencies, and
Local Authorities (LGAs)

Corporate Offices, Banking Institutions,
and Hotels

Schools, Universities, and Healthcare
Facilities

Non-Governmental Organizations
(NGOs) and Diplomatic Missions



Contact Us

 <https://akibemagcompany.tz>  info@akibemagcompany.tz

 +255 688 923 231  Kipawa, Dar es salaam